## YOUR GUIDE **TO BUYING A HOME**

Tips, checklists, timelines, and more to help you on your homebuying journey!

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## **HOME-BUYING TIMELINE**

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#### 1 Gather paperwork

Proof of income

Proof of assets

Driver's licenseSocial security number

#### 2 Get pre-qualified for a loan

If you haven't found a property to purchase yet, you can still apply for your mortgage now. You can use the pre-qualification letter to assure real estate brokers and sellers that you're a qualified buyer.

3 Find the perfect home

Your real estate agent will help you find the perfect home that fits both your wishlist and your budget.

#### 4 Make an offer and negotiate

#### 5 Submit your completed loan application

You may need to provide additional or updated documentation. This could include:

- Most recent pay-stubs
- □ Most recent two years of your Form W-2
- Most recent two months of bank statements
- □ Your home purchase contract signed by you and the seller
- 6 Wait for the appraisal

To determine the value of the property you are purchasing, an appraisal may be required. An appraisal report is a written description and estimate of the value of the property.

7 Get a home inspection

Both a home inspection and an appraisal are designed to protect you against potential issues with your new home. The combination of these two reports can help confirm that you've found the perfect home.

#### 8 Close on your new home

The closing will take place at an agreed upon location. During the closing you will be reviewing and signing several loan papers.

Congratulations! You're ready to move in!

## **COMMON HOME-BUYING MYTHS**

"You always need a 20% down payment."

"You need to have perfect credit."

"A 30-year fixed rate mortgage is always the best option."

### "I'M APPROVED, SO I CAN CHANGE JOBS AND/OR TAKE ON NEW DEBT."

#### "The lowest rate is always the best deal."

"The mortgage that my neighbor has is the right mortgage for me."

#### "You need to be at the same job for 2 years."

With all of these misconceptions and myths that circulate, it's important to get the facts when it comes to home-buying. Talk to a Security Financial Bank mortgage banker to uncover the realities of home financing.



## **DOCUMENT CHECKLIST**



The following is a preliminary listing of items that are often required for the loan application process. These items are not required to apply for a mortgage. However, if you decide to proceed with a mortgage application, these documents will be needed to render a credit decision.

- Copies of your most recent paystubs reflecting a minimum of 30 days and year-to-date earnings
- Federal tax returns from the last 2 years (Include all schedules and forms, W2s, 1099's and K1's, if applicable)
- Federal business tax returns from the last 2 years if ownership is 25% or greater (Include all schedules and forms)
- Current award letter for social security or pension income
- 2 months of your most recent bank statements, all pages included (Internet transaction histories cannot be substituted for bank statements.)
- A copy of your homeowner's insurance declarations page for all properties owned
- A copy of most recent real estate tax bill for all properties owned
- Driver's license or other acceptable form of identification
- Offer to purchase
- Earnest money documentation
- Contact information for home owner's insurance agent

## **TIPS FOR HOME-BUYING**

#### Do not make any large purchases without consulting your lender

- · Taking out any new credit will impact your debt to income ratio.
- · Using money from savings will lower your reserve account.
- Cash deposits also may not be utilized (please discuss with your lender before making any cash deposits).
- The above situations may impact your loan qualification.

#### **Condos, Manufactured Homes or Multi-Unit Homes**

• If you find yourself interested in purchasing a property other than a single family home, alert your lender right away. Different property types can affect loan program eligibility and/or down payment requirements.

#### Large deposits

- Do not make any large deposits that are not employment related prior to talking with your lender, as these need to be sourced and documented.
- Gifts from family members are acceptable in most cases, however, need to be documented properly to ensure eligibility for use of funds.

#### Documentation

• Provide thorough documentation requested by lender – this includes all pages of required statements.

#### Closing

- Funds for closing will need to be in the form of a certified/official check from your bank made payable to the title company.
- Bring a valid driver's license.

## FOLLOW THESE TIPS FOR A SEAMLESS TRANSACTION



### **HOMEBUYER'S CHECKLIST**

Keep track of all of the properties you visit with this handy checklist. Bring it along to the houses you see so that they don't all blend together.

#### **PROPERTY #1**

| Address:              |       |                         |          |                         |          |   |  |  |  |  |
|-----------------------|-------|-------------------------|----------|-------------------------|----------|---|--|--|--|--|
| Price:                |       |                         | Dat      | Date visited:           |          |   |  |  |  |  |
| Property Information  |       |                         |          |                         |          |   |  |  |  |  |
| Style of Home:        |       |                         |          |                         |          |   |  |  |  |  |
| Rambler/Ranch         | 🔲 Tra | aditional               |          | Contemporary Two Story  |          |   |  |  |  |  |
| Split Level           | 🗌 Ma  | Manufactured Home Other |          |                         |          |   |  |  |  |  |
| Construction:         |       |                         |          |                         |          |   |  |  |  |  |
| Wood Siding           | 🗌 Vir | nyl Siding              |          | Aluminum Siding 🔲 Brick |          |   |  |  |  |  |
| Stucco                | 🔲 Sto | one                     |          | Other                   |          |   |  |  |  |  |
| Age of Home           |       |                         |          |                         |          |   |  |  |  |  |
| Bedrooms:             |       |                         |          |                         |          |   |  |  |  |  |
| Number                |       | Rate                    | 1-5 (1 p | oor, 5 ex               | cellent) |   |  |  |  |  |
| Master bedroom ratin  | g     | 1                       | 2        | 3                       | 4        | 5 |  |  |  |  |
| Additional bedroom ra | ting  | 1                       | 2        | 3                       | 4        | 5 |  |  |  |  |
| Additional bedroom ra | iting | 1                       | 2        | 3                       | 4        | 5 |  |  |  |  |
| Notes                 |       |                         |          |                         |          |   |  |  |  |  |
| -                     |       |                         |          |                         |          |   |  |  |  |  |
| Garage:               |       |                         |          |                         |          |   |  |  |  |  |
| Number of cars        |       |                         |          |                         |          |   |  |  |  |  |
| Automatic door        | /es 🗌 | ] No                    | Attache  | ed 🔲 🛛                  | Detached |   |  |  |  |  |

#### **Bathrooms:**

| Number                              | _ F | Rate 1-5 (1 poor, 5 excellent) |        |           |     |       |      |  |
|-------------------------------------|-----|--------------------------------|--------|-----------|-----|-------|------|--|
| Master bathroom rating              | 1   |                                | 2      | 3         | 4   | 5     |      |  |
| Master bathroom attached 🔲 Yes 🗌 No |     |                                |        |           |     |       |      |  |
| Additional bathroom rating          | 1   |                                | 2      | 3         | 4   | 5     |      |  |
| Additional bathroom rating          | 1   |                                | 2      | 3         | 4   | 5     |      |  |
| Notes                               |     |                                |        |           |     |       |      |  |
| Heating and Air Conditionir         | ng: |                                |        |           |     |       |      |  |
| Type of heat                        | Ga  | S                              |        | Dil       |     | Elect | ric  |  |
| Type of air conditioning $\Box$     | Ce  | entral                         |        | Wall unit | S   | None  | è    |  |
| Features:                           |     |                                |        |           |     |       |      |  |
| Basement Yes No                     | С   | Sepa                           | rate o | lining ro | om  | 🗌 Yes | 🗌 No |  |
| Is it finished Yes No               | С   | Sepa                           | rate l | aundry r  | oom | 🗌 Yes | 🗌 No |  |
| Yard Yes No                         | С   | Firep                          | lace   |           |     | 🗌 Yes | 🗌 No |  |
| Is it fenced Yes No                 | С   | Attic                          |        |           |     | 🗌 Yes | 🗌 No |  |
| Notes on the kitchen:               |     |                                |        |           |     |       |      |  |
| What did I like about this home?    |     |                                |        |           |     |       |      |  |
| What didn't I like about this home? |     |                                |        |           |     |       |      |  |
| Additional comments:                |     |                                |        |           |     |       |      |  |

## **HOMEBUYER'S CHECKLIST**

### **PROPERTY #2**

| Address:              |              |                         |          |                        |          |   |  |  |  |
|-----------------------|--------------|-------------------------|----------|------------------------|----------|---|--|--|--|
| Price:                | Dat          | Date visited:           |          |                        |          |   |  |  |  |
| Property Information  |              |                         |          |                        |          |   |  |  |  |
| Style of Home:        |              |                         |          |                        |          |   |  |  |  |
| Rambler/Ranch         | Trac         | litional                |          | Contemporary Two Story |          |   |  |  |  |
| Split Level           | 🗌 Mar        | Manufactured Home Other |          |                        |          |   |  |  |  |
| Construction:         |              |                         |          |                        |          |   |  |  |  |
| Uwood Siding          | Vinyl Siding |                         |          | Aluminum Siding Brick  |          |   |  |  |  |
| Stucco                | Stone        |                         |          | Other                  |          |   |  |  |  |
| Age of Home           |              |                         |          |                        |          |   |  |  |  |
| Bedrooms:             |              |                         |          |                        |          |   |  |  |  |
| Number                |              | Rate 1                  | -5 (1 po | oor, 5 ex              | cellent) |   |  |  |  |
| Master bedroom rating | J            | 1                       | 2        | 3                      | 4        | 5 |  |  |  |
| Additional bedroom ra | ting         | 1                       | 2        | 3                      | 4        | 5 |  |  |  |
| Additional bedroom ra | ting         | 1                       | 2        | 3                      | 4        | 5 |  |  |  |
| Notes                 |              |                         |          |                        |          |   |  |  |  |
| Garage:               |              |                         |          |                        |          |   |  |  |  |
| Number of cars        |              |                         |          |                        |          |   |  |  |  |
| Automatic door 🔲 Y    | es 🗌         | No                      | Attache  | ed 🔲 🛛                 | Detached |   |  |  |  |

#### **Bathrooms:**

| Number                              | _ F | Rate 1-5 (1 poor, 5 excellent) |        |           |     |       |      |  |
|-------------------------------------|-----|--------------------------------|--------|-----------|-----|-------|------|--|
| Master bathroom rating              | 1   |                                | 2      | 3         | 4   | 5     |      |  |
| Master bathroom attached 🔲 Yes 🗌 No |     |                                |        |           |     |       |      |  |
| Additional bathroom rating          | 1   |                                | 2      | 3         | 4   | 5     |      |  |
| Additional bathroom rating          | 1   |                                | 2      | 3         | 4   | 5     |      |  |
| Notes                               |     |                                |        |           |     |       |      |  |
| Heating and Air Conditionir         | ng: |                                |        |           |     |       |      |  |
| Type of heat                        | Ga  | S                              |        | Dil       |     | Elect | ric  |  |
| Type of air conditioning $\Box$     | Ce  | entral                         |        | Wall unit | S   | None  | è    |  |
| Features:                           |     |                                |        |           |     |       |      |  |
| Basement Yes No                     | С   | Sepa                           | rate o | lining ro | om  | 🗌 Yes | 🗌 No |  |
| Is it finished Yes No               | С   | Sepa                           | rate l | aundry r  | oom | 🗌 Yes | 🗌 No |  |
| Yard Yes No                         | С   | Firep                          | lace   |           |     | 🗌 Yes | 🗌 No |  |
| Is it fenced Yes No                 | С   | Attic                          |        |           |     | 🗌 Yes | 🗌 No |  |
| Notes on the kitchen:               |     |                                |        |           |     |       |      |  |
| What did I like about this home?    |     |                                |        |           |     |       |      |  |
| What didn't I like about this home? |     |                                |        |           |     |       |      |  |
| Additional comments:                |     |                                |        |           |     |       |      |  |

## HOMEBUYER'S CHECKLIST

### **PROPERTY #3**

| Address:              |                                      |                         |                       |               |          |   |       |  |  |
|-----------------------|--------------------------------------|-------------------------|-----------------------|---------------|----------|---|-------|--|--|
| Price:                |                                      |                         |                       | Date visited: |          |   |       |  |  |
| Property Information  |                                      |                         |                       |               |          |   |       |  |  |
| Style of Home:        |                                      |                         |                       |               |          |   |       |  |  |
| Rambler/Ranch         | 🗌 Traditional 📄 Contemporary 🔲 Two S |                         |                       |               |          |   | Story |  |  |
| Split Level           | 🗌 Man                                | Manufactured Home Other |                       |               |          |   |       |  |  |
| Construction:         |                                      |                         |                       |               |          |   |       |  |  |
| Wood Siding           | 🗌 Viny                               |                         | Aluminum Siding Brick |               |          |   |       |  |  |
| Stucco                | Stor                                 |                         | Other                 |               |          |   |       |  |  |
| Age of Home           |                                      |                         |                       |               |          |   |       |  |  |
| Bedrooms:             |                                      |                         |                       |               |          |   |       |  |  |
| Number                |                                      | Rate 1                  | -5 (1 po              | oor, 5 ex     | cellent) |   |       |  |  |
| Master bedroom rating | Ĵ                                    | 1                       | 2                     | 3             | 4        | 5 |       |  |  |
| Additional bedroom ra | ting                                 | 1                       | 2                     | 3             | 4        | 5 |       |  |  |
| Additional bedroom ra | ting                                 | 1                       | 2                     | 3             | 4        | 5 |       |  |  |
| Notes                 |                                      |                         |                       |               |          |   |       |  |  |
| Garage:               |                                      |                         |                       |               |          |   |       |  |  |
| Number of cars        |                                      |                         |                       |               |          |   |       |  |  |
| Automatic door 🔲 Y    | es 🗌                                 | No A                    | Attache               | ed 🔲 🛛        | Detached |   |       |  |  |

#### **Bathrooms:**

| Number                              | _ F | Rate 1-5 (1 poor, 5 excellent) |        |           |     |       |      |  |
|-------------------------------------|-----|--------------------------------|--------|-----------|-----|-------|------|--|
| Master bathroom rating              | 1   |                                | 2      | 3         | 4   | 5     |      |  |
| Master bathroom attached 🔲 Yes 🗌 No |     |                                |        |           |     |       |      |  |
| Additional bathroom rating          | 1   |                                | 2      | 3         | 4   | 5     |      |  |
| Additional bathroom rating          | 1   |                                | 2      | 3         | 4   | 5     |      |  |
| Notes                               |     |                                |        |           |     |       |      |  |
| Heating and Air Conditionir         | ng: |                                |        |           |     |       |      |  |
| Type of heat                        | Ga  | S                              |        | Dil       |     | Elect | ric  |  |
| Type of air conditioning $\Box$     | Ce  | entral                         |        | Wall unit | S   | None  | è    |  |
| Features:                           |     |                                |        |           |     |       |      |  |
| Basement Yes No                     | С   | Sepa                           | rate o | lining ro | om  | 🗌 Yes | 🗌 No |  |
| Is it finished Yes No               | С   | Sepa                           | rate l | aundry r  | oom | 🗌 Yes | 🗌 No |  |
| Yard Yes No                         | С   | Firep                          | lace   |           |     | 🗌 Yes | 🗌 No |  |
| Is it fenced Yes No                 | С   | Attic                          |        |           |     | 🗌 Yes | 🗌 No |  |
| Notes on the kitchen:               |     |                                |        |           |     |       |      |  |
| What did I like about this home?    |     |                                |        |           |     |       |      |  |
| What didn't I like about this home? |     |                                |        |           |     |       |      |  |
| Additional comments:                |     |                                |        |           |     |       |      |  |

## **MEET OUR LENDERS**



Wendy Hollenbeck NMLS# 553597

715.930.7028 • <u>whollenbeck@sfbank.com</u> Eau Claire & River Falls

4217 Southtowne Dr, Eau Claire, WI 54701 1561 Commerce Ct, River Falls, WI 54022



Kim McMulty NMLS# 504098

715.670.0624• <u>kmcnulty@sfbank.com</u> Black River Falls & Durand

8 Main St, Black River Falls, wi 54615 212 W Prospect St, Durand, WI 54736

